Enabling Global Trust:
Digital Identity and Signatures
for a Secure and Connected Future

Thailand PKI D-DAY

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Adobe

Andrea Valle | Principal Product Manager



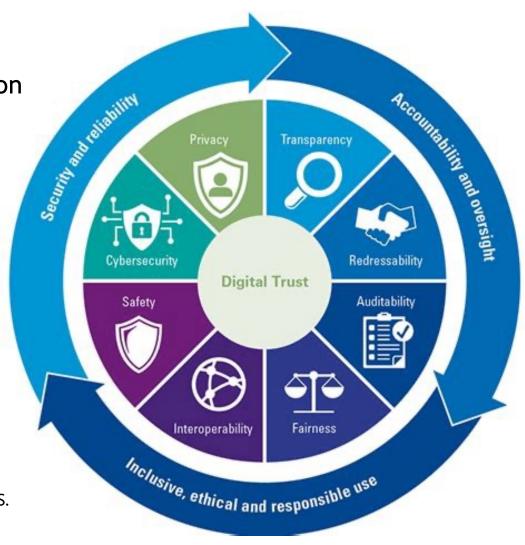
#### Trust as the Foundation of Digital Transformation

Key Risks to Address:

Legal Fragmentation - Risk of disparity in law interpretation

• Inconsistent application of digital trust frameworks across jurisdictions undermines mutual recognition and compliance.

- Technical Silos Risk of lack of interoperability
  - Proprietary implementations and fragmented standards hinder seamless integration across platforms and services.
- Unequal Access Risk of digital divide
  - Disparities in digital infrastructure and identity access create barriers for individuals and SMEs to participate in the digital economy.
- Pace of Change Risk of slow adoption
  - Lack of incentives, unclear ROI, and complexity in implementation delay adoption of trust-enabling technologies.



# Why Trust matters the most in Electronic Signatures

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#### Verification makes a Digital Signature Meaningful

- ➤ A signature is only as strong as the confidence others have in it.
  - Signature Generation is easy. Trustworthy Verification is hard!
  - You can generate a self-signed certificate in seconds...
  - But unless the **recipient can verify** who signed the document, the signature has no legal or practical value.
  - Building a system that others **trust to verify** that signature requires:
    - Rigorous identity proofing
    - Secure key management
    - Certificate status validation (e.g., OCSP, CRL)
    - Transparent audit and compliance.



#### The Role of Sources of Trust

- > Without trusted infrastructure, digital signatures are just worthless blobs of data.
  - Signature Verification depends on the Source of Trust
    - Trusted Certificate Authorities (CA)
    - Trusted Identity Providers (IDP)
    - Authentic Sources
  - These entities vouch for the signer's identity and ensure that credentials are issued, used, and disposed properly.



#### **Legal Recognition relies on Trust Frameworks**

- Interoperability and cross-border recognition are only possible when trust is standardized and auditable.
  - eIDAS in Europe, NIST in the US, and similar regulations worldwide define trusted lists and accreditation requirements.
  - Only signatures issued under these recognized trust frameworks carry legal weight across jurisdictions.



#### **Only User Confidence can Drive Adoption**

- Lack of trust leads to fallbacks like printing, scanning, or even rejecting signed documents.
  - Visual feedback and User Experience are critical success factors
  - End users, businesses, and governments are more likely to adopt electronic signatures when they can **trust the outcome**:
    - Knowing who signed
    - Knowing that the signature is valid
    - Knowing that the document hasn't been altered.



### The AATL Program

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#### Why Digital Signature Trust is an Adobe's problem to solve

- PDF is the most widely used format for digitally signing documents.
- Estimated volume of 10+ Billion PDF digitally signed every year.
- ~1 Billion of Adobe Acrobat and Reader installed.
- 800+ Million digital signature verifications per month.
- Adobe is compelled to solve the **signature assurance** problem
  - Provide a source of trust that is natively available in the Adobe PDF viewing applications.
  - Policy management and legal assurance to provide the legitimacy and reliability of the source of trust.
  - The Electronic Signature industry has built on top of the "green check" validation in Acrobat desktop.



#### Characteristics and benefits of native PDF digital signatures

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Signed and all signatures are valid.

Signature Panel

- Native Visual Trust and Identity Assurance
  - Is this signature valid?
  - Has the document been tampered?
  - Can I trust the signatory?
- Based on PKI industry standards
- Aligned with Regulatory Compliance requirements
- Engaging User Experience



Digitally signed by Andrea Valle Reason: This is a test signature

Date: 2017-12-05 15:17:10+01:00

High assurance + Standards + Reliable Source of Trust

High value, trustworthy digital signatures

#### The AATL program



#### Adobe Approved Trust List

- A Global Trust Program for Certification Authorities, established in 2008.
- Covers digital certificates for signatures, seals and time-stamping services.
- 90 active members, covering about 170 Trust Service Providers around the world.
- Several Government Root CA included (US, EU, India, Brazil, Thailand, Uruguay...)
- Annual membership fee for Commercial members.
- Free membership for non-commercial Government members.
- https://helpx.adobe.com/acrobat/kb/approved-trust-list2.html

#### The AATL Members





























































































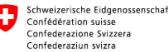




































#### **Key AATL Policy Requirements**

- Responsibility and Liability of the Certification Authority
- Hardware support for the Private Key (FIPS 140-2 Level 2 or superior)
- Strong Identity Verification (Face to face or equivalent)
- Pass a recognized Audit at least every 2 years (ETSI, WebTrust)
- End Entity Key size (RSA: 2048+ bit / ECDSA: 256+ bit)
- Two-factor authentication of key activation
- Revocation mechanisms
- Incident reporting

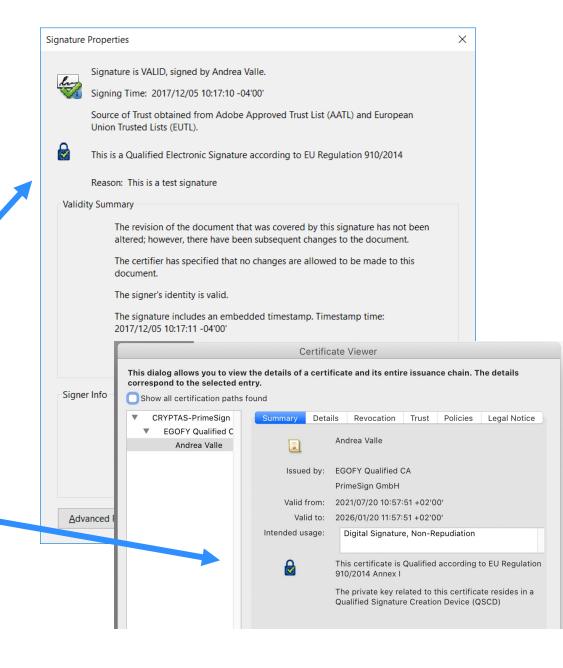
#### New trends demanding AATL Policy update

- The AATL program builds on its stability, consistent policy, and Adobe's reliability as trusted Vendor.
- ... but the AATL has not been updated over the last 8 years...
- Technical, Market and Regulatory factors driving the need for an AATL Policy update
  - Identity verification has improved, but it's at risks of AI-based threats
  - New Electronic Identity Wallet frameworks
  - Cloud Signing is the de-facto approach for electronic signatures
  - Signing and hashing algorithm robustness, including Quantum-safe algorithms
  - Prevent.
- A major policy update is in the works.

#### **EU Qualified Signature Verification**

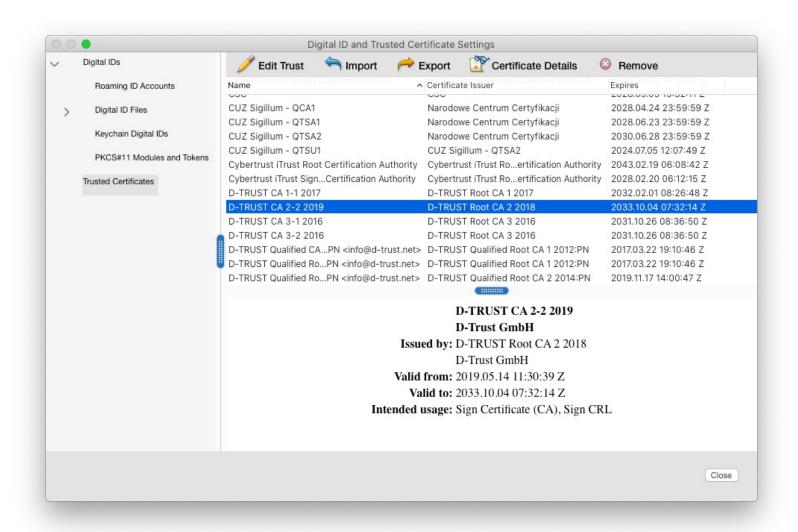
- Adobe Acrobat and Acrobat Reader natively support EU Trusted Lists (EUTL)
- Make EU Qualified Electronic Signature and Qualified Time Stamp verification available to anyone and for free



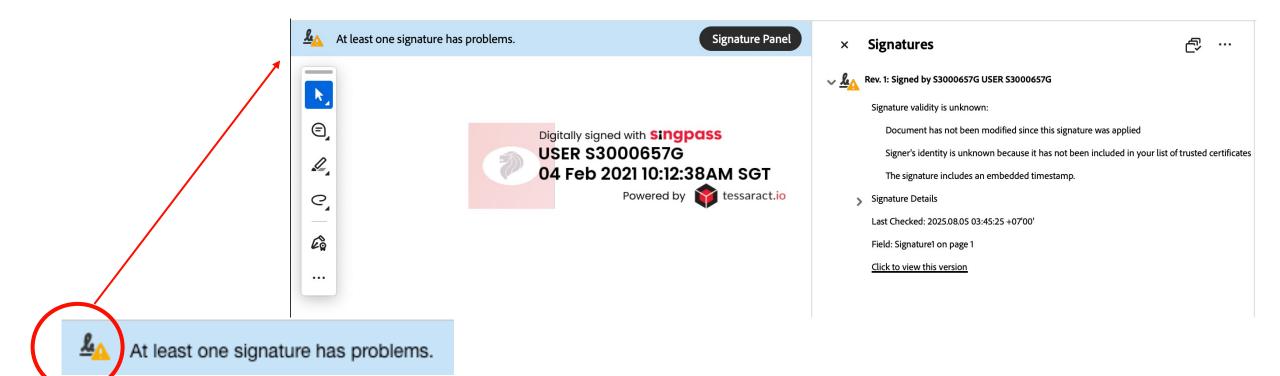


#### **EUTL: Digital Trust for Europe**

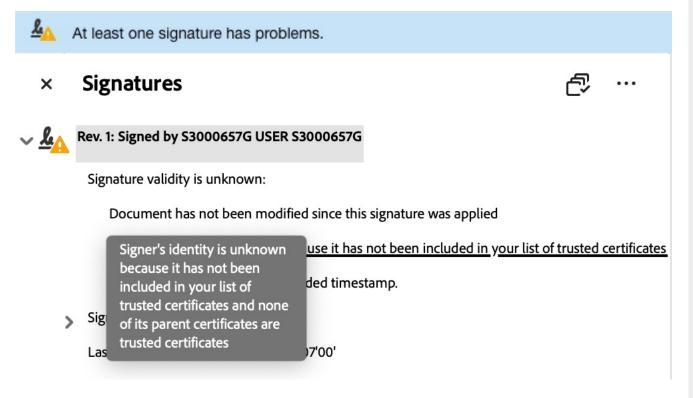
- Adobe Acrobat natively validates
   EU Qualified Certificates
- The EUTL contains ~1700
   QTSP Trust Anchors
- Sourced from 300+ QTSP services:
  - Qualified Signatures
  - Qualified Seals
  - Qualified Time Stamps
- Downloaded globally from Adobe Acrobat desktop software 800+ million times every month

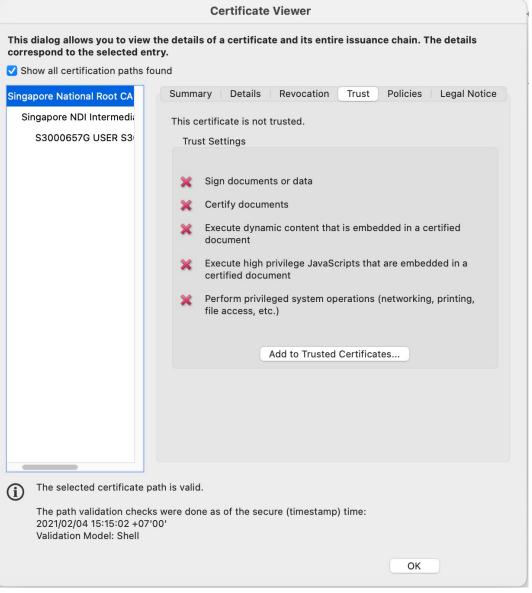


#### Does your electronic signature look good?



#### It's about Digital Trust!





## New trends for Digital Signatures

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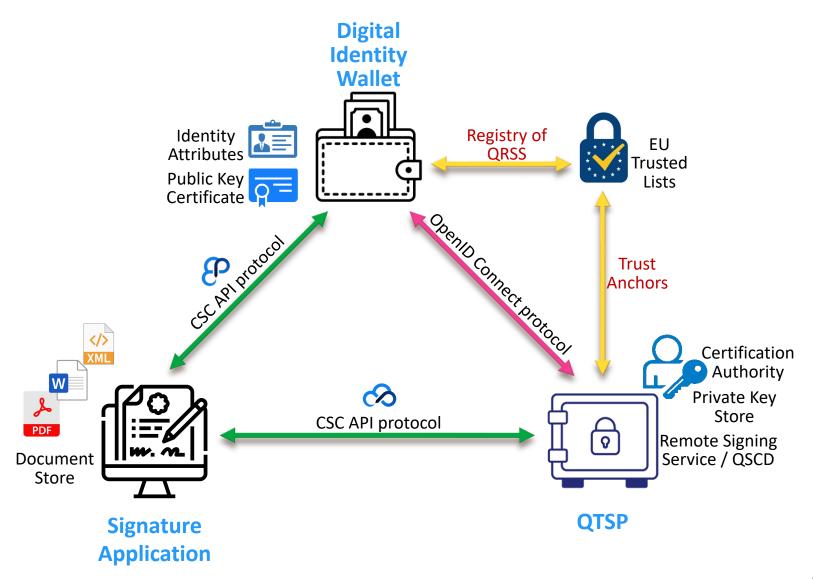
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#### The Digital Identity Wallet Revolution



#### **Identity Validation in the AI era**

- Proof of Identity: Prove you are who you say you are.
   Proof of Humanity: Prove you are a human.
   Proof of Authenticity: Prove you originated the content.
- Al is a game-changer for Digital Identity.
- Maximize the opportunity...
  - Self-paced Identity Verification
  - Behavioral Analysis
  - Fraud Detection and Mitigation
- Minimize the risk...
  - Identity forgery and theft

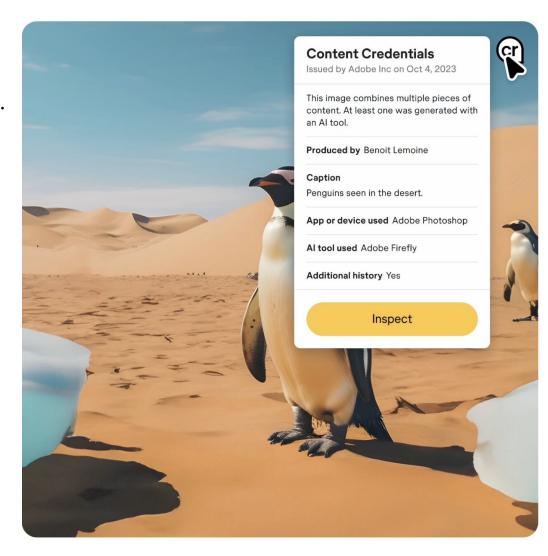


#### **Content Authenticity & Provenance**

- Deepfakes. Voice cloning. Synthetic media...
   It's hard to tell if media are True and Authentic these days.
- We need a way for software, devices, and generative AI models to show the provenance of media.

# cr content credentials

- A new opportunity for Certification Authorities!
- https://contentcredentials.org



#### **Are You Ready?**

- Key Success Factors for a Global adoption of Digital Signatures:
  - Regulatory Frameworks
  - Cloud-based Certificates (Remote Signatures)
  - Global Trust recognition
  - Standardization and Interoperability
  - Great User Experience for Users



